

# PORCELANOSA<sup>®</sup>

TILE / KITCHEN / BATH / HARDWOOD

## COMPANY OVERVIEW

ARIZONA CALIFORNIA COLORADO CONNECTICUT FLORIDA GEORGIA ILLINOIS  
MARYLAND MASSACHUSETTS NEW JERSEY NEW YORK PENNSYLVANIA TEXAS CANADA

## WHO WE ARE

- One of the **largest privately-owned** tile, kitchen and bath manufacturers in the world
- Headquartered in Villareal, **Spain**
- Pioneered Larger Format Tile, Porcelain Hardwood & **complete systematic approach**
- A leading brand nationally & **globally**
- Employ **5000+** professional workforce
- **400+** showrooms worldwide
- Available in **140** countries

## DATA

- Production capacity of 2 million Square Feet per day (TBD)
- Storage capacity of 20 billion automated warehouses in Spain, 10 billion overseas
- Revenue of 1.6 billion dollars highly diversified - 85% Overseas, 15% Spain

## OUR CORE VALUES

**We are manufacturers:** Cost saving, direct contact.

**Availability:** Worldwide stock in dedicated regional distribution centers.

**Innovation & Creativity:** European design and a leader in innovation (Anti-slip finishes, Clicker, Krion, & more) with patents.

**Rapid response:** Dedicated fully employed local staff and management.

**Warranty:** A systematic solution. One point of responsibility

**Personal service and involvement:** Appointed account managers, customer service personnel and project managers.

**Post-project customer service:** After sale service to end users whenever necessary.

**One-stop-shop:** Sell thousands of products for home & commercial use and a complete lifestyle concept

## IN THE U.S.A.

We started our operations in the USA in 1980 - over 30 years ago. Today, we have a large number of offices, established to be very close to our clients and a workforce of over 300. Porcelanosa USA has an Annual revenue of \$100 million and has been growing at a pace of 30% for the past 3 years.

**California:** Anaheim, West Hollywood, San Francisco, San Jose

**Colorado:** Denver (opening soon)

**Connecticut:** Riverside

**Florida:** Miami, Pampano Beach

**Georgia:** Atlanta

**Illinois:** Chicago

**Maryland:** Rockville

**Massachusetts:** Boston

**New Jersey:** East Brunswick, Paramus, Ramsey

**New York:** Manhattan, Westbury

**Pennsylvania:** Philadelphia (coming soon)

**Texas:** Dallas (2)

We keep inventory of a wide selection of products in six regional distribution centers strategically located to offer the best logistical advantage for the projects we are involved with.

**LOS ANGELES - SAN FRANCISCO - DALLAS - MIAMI - NEW YORK - MARYLAND**

## NEWS

Celebrated architect, Sir Norman Foster and the Foster & Partners architecture studio have undertaken the job of redesigning Porcelanosa's flagship headquarters in New York, NY. Behind the neoclassical façade dating from the early 20th century, work has begun at New York's 202 Fifth Avenue to convert a historical building, the former Commodore Criterion, into the new Porcelanosa Group's headquarters in the United States.



## MARKETS WE SERVICE

Our products have been used extensively over the last 20 years in many different projects in the U.S.

Residential

Multi-Unit

Hospitality

Commercial

Retail/ Franchises

Corporate/ Office

Healthcare

Institutional/ Municipal

Restaurants





## OUR PRODUCTS



# OUR PRODUCTS **TILE**

Our large selection of tile will fit any application, budget and design concept

**PORCELAIN HARDWOOD - CERAMIC MOSAICS - WALL & FLOOR TILE - THROUGH-BODY PORCELAIN - & MORE**



# OUR PRODUCTS BATH



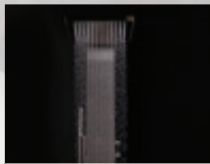
VANITIES



TOILETS



ACCESSORIES



SHOWER COLUMNS



SHOWER ENCLOSURES



BATHTUBS



SINKS



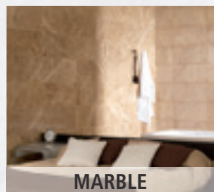
FAUCETS



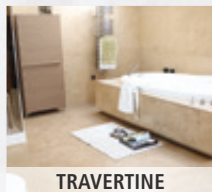
SHOWER SETS



# OUR PRODUCTS **STONE**



MARBLE



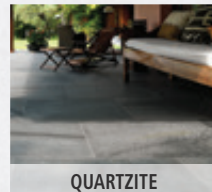
TRAVERTINE



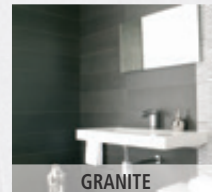
LIMESTONE & SANDSTONE



SLATE



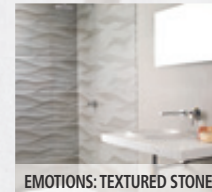
QUARTZITE



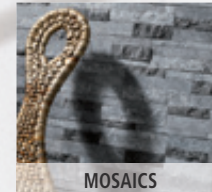
GRANITE



DESIGN QUARTZ STONE



EMOTIONS: TEXTURED STONE



MOSAICS



# OUR PRODUCTS **KITCHENS**

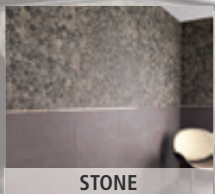




# OUR PRODUCTS MOSAICS



GLASS



STONE



CUSTOM



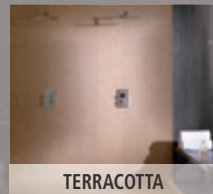
WOOD



MIXED



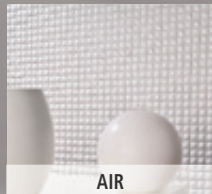
METAL



TERRACOTTA



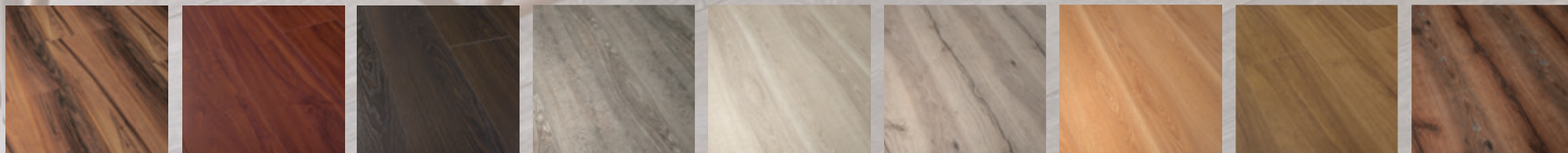
VICTORIAN COLLECTION



AIR

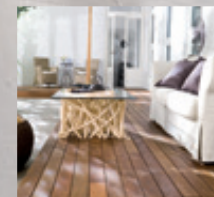
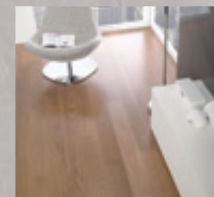
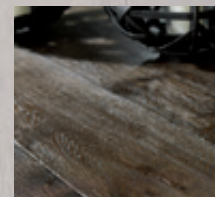


# OUR PRODUCTS LAMINATE



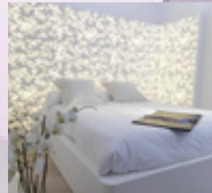


# OUR PRODUCTS **HARDWOOD**

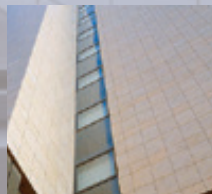




# OUR PRODUCTS **Krion**® PORCELANOSA SOLID SURFACE



# OUR PRODUCTS **INSTALLATION MATERIALS**





## PORTFOLIO - HOSPITALITY



**Cosmopolitan** - Las Vegas, NV



**Kimpton Monaco** - Philadelphia, PA



**Kimpton Surfcomber** - Miami, FL



**Hyatt Grand Manchester** - San Diego, CA



**The Gramercy at Lakeside Manor** - Hazlet, NJ



**Westin** - Arlington, VA



## PORTFOLIO - MULTI-UNIT | RESIDENTIAL



**Skyline** - Orange County, CA



**Iciss** - Glendale, CA



**Icon Brickell** - Miami, FL



**NMS Palm** - West Hollywood, CA



**Augusta Condominiums** - Washington, DC



**Vista Blanca** - Miami, FL



## PORTFOLIO - RETAIL | FRANCHISES



**BCBG** - multiple locations globally



**Forever 21** - multiple locations, USA



**Starbucks** - multiple locations, USA



**Victoria's Secret** - multiple locations, USA



**Subway** - multiple locations, USA



**Burger King** - multiple locations, USA

## ECOTECH - OUR GREEN APPROACH

We are not just taking part in the “green revolution”. We’ve been committed to the environment from the very start of our business.



PORCELANOSA: An ISO 14001 Certified Company



**NEW: STON-KER ecologic - Patented by Porcelanosa**

- Contributes with LEED points
- 97% recycled content
- Resistant to stains & scratches
- Able to withstand high traffic



## CONTINUING EDUCATION

We offer several free continuing education courses to our partners in the A&D community.



## USA CERTIFICATIONS



## HONORS / AWARDS



Honoree



2011 Winner



Best Booth Winner



2013 Winner

# CONTACT US

We would love to hear from you. Contact us for additional information, to make an appointment for a CEU or to request samples.

## GLOBAL HEADQUARTERS

### PORCELANOSA GROUP

Apartado postal: 131  
12540 Villarreal, Castellón, Spain.  
Telephone: (+34) 964 507 140

[grupo@porcelanosa.com](mailto:grupo@porcelanosa.com)

## USA HEADQUARTERS

### PORCELANOSA USA

600 Route 17 North  
Ramsey, NJ 07446  
Ph: 877.PORSA.US

[info@porcelanosa-usa.com](mailto:info@porcelanosa-usa.com)



Photo of our factory & global headquarters - Villareal, Spain



## ENDORSEMENTS

Over the years, many celebrities and global figures have supported and endorsed Porcelanosa's line of products and the Company as a whole.



**George Clooney**



**Isabel Preysler (and family)**



**Nicole Kidman**



**Prince Charles of Wales**



**Cindy Crawford**



**Kevin Costner**

## DESIGNER SPACES & SERIES

Porcelanosa works with renowned architects and designers all over the world for our design series and specialty product lines.



**Azrama** by Clodagh



**Spirit & Spirit II** by A-cero



**Mood** by Rogers and Luis Vidal



**Organic Spa** by BCA International



**Lounge** by Simone Micheli



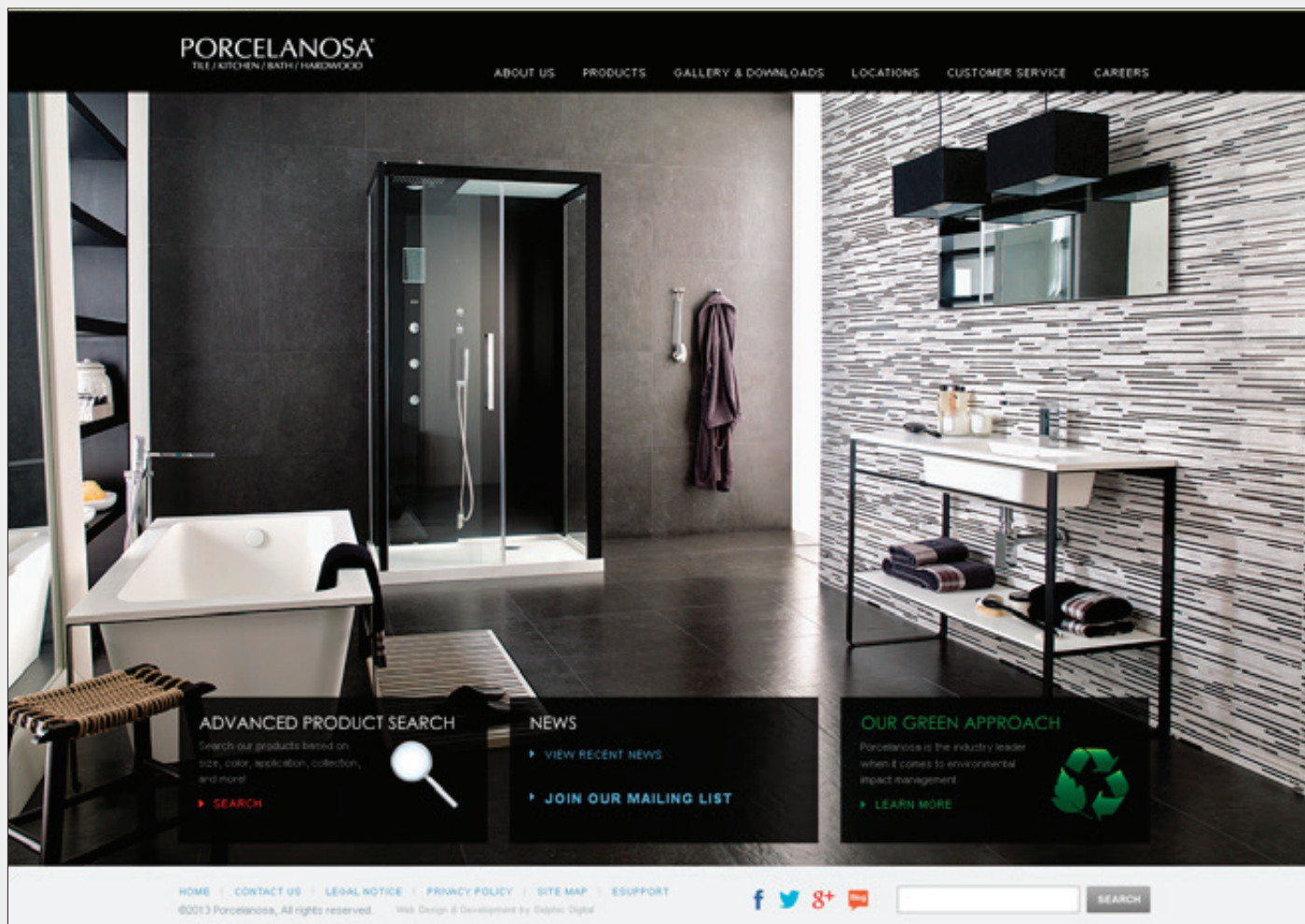
**Menhir** by Estudi{H}



## ADDITIONAL INFORMATION

Please visit our website to download catalogs and learn more about us.

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Visit our website at:

[www.porcelanosa-usa.com](http://www.porcelanosa-usa.com)